

#### March 19, 2015

CMP	Rs. 17.0
BSE Code	502281
BSE ID	TRIVENIGQ
High/Low 1Y (Rs)	19.6 / 7.0
Average Volume (3M)	20,194
Market Cap Full/Free	13 / 13
Float (Rs. Cr)	13 / 13

Shareholding %	Dec-14	Sep-14
Promoters	6.60	6.65
FII	-	-
DII	31.54	31.54
Public & Others	61.86	61.81

## Stock Chart ( Relative to Sensex) 250 250 200 200 Price- Rebased 150 150 100 100 50 50 19-Sep-14 19-Mar-15 19-Mar-14 Vol S&P BSE Sensex Triveni Glass

Stock Performance (%)	1M	6M	1Yr
Triveni Glass	12.1	27.8	83.4
S&P BSE Sensex	-2.6	4.6	31.0

Financials	3QFY15	3QFY14	Y-o-Y
Revenue	10.7	14.9	-28.0%
EBITDA	(1.0)	3.1	PL
Net Profit	(1.5)	2.5	PL
EPS (Diluted)	(1.19)	1.97	-
EBITDA Margin	-9.4%	20.9%	-
Net Profit Margin	-14.0%	16.7%	_

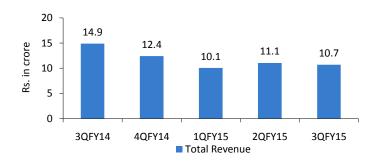
Common size Analysis	3QFY15	3QFY14	ттм
COGS / TR	78.7%	41.0%	64.2%
Emp. Cost / TR	5.3%	3.8%	6.0%
Other Exp. / TR	25.4%	34.3%	22.8%
Interest / TR	1.8%	1.9%	3.0%

- 1. Financial Year ends on March 31.
- 2. Financials are on a Standalone basis.
- 3. All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

# Quarter Review-Dec' FY15

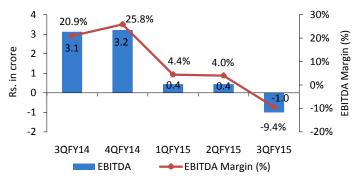
## Total revenue fell both on Y-o-Y and Q-o-Q basis

Total revenue fell by 28.0% to Rs. 10.7 crore in 3QFY15 against Rs. 14.9 crore in 3QFY14.On sequential basis the same fell by 3.1%.



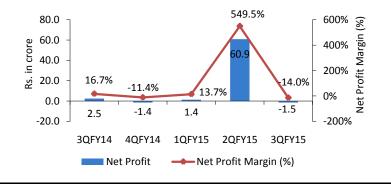
# **EBITDA Loss reported during 3QFY15**

The company reported EBITDA Loss of Rs. 1.0 crore in 3QFY15 against positive EBITDA of Rs. 3.1 crore in 3QFY14 on account of significant rise in Cost of Goods Sold.



## **Net Loss incurred in 3QFY15**

The sharp fall in EBITDA had a cascading effect on the company's bottomline. The company incurred Net Loss of Rs. 1.5 crore in 3QFY15 against Net Profit of Rs. 2.5 crore in 3QFY14.







# **Summary Financials\***

Particulars (Rs. Crore)	3QFY15	3QFY14	2QFY15	Y-o-Y %	Q-o-Q %	TTM	FY14	FY13
Net Sales	10.7	14.9	11.1	-28.0%	-3.1%	44.3	49.1	55.0
Other Op. Revenue	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Total Revenue	10.7	14.9	11.1	-28.0%	-3.1%	44.3	49.1	55.0
Cost of Goods Sold	(8.4)	(6.1)	(7.4)	38.2%	14.3%	(28.5)	(20.8)	(37.5)
Gross Profit	2.3	8.8	3.7	-74.0%	-38.1%	15.9	28.3	17.6
Employee Costs	(0.6)	(0.6)	(0.6)	0.7%	3.6%	(2.7)	(2.7)	(2.6)
Other Expenditure	(2.7)	(5.1)	(2.7)	-46.7%	1.0%	(10.1)	(14.4)	(13.4)
EBITDA	(1.0)	3.1	0.4	PL	PL	3.1	11.3	1.6
Depreciation	(0.3)	(0.3)	(0.3)	-11.6%	-3.4%	(1.5)	(1.5)	(1.4)
EBIT	(1.3)	2.8	0.1	PL	PL	1.6	9.8	0.1
Finance Cost	(0.2)	(0.3)	(0.2)	-34.5%	-5.0%	(1.3)	(1.3)	(1.1)
Other Income	0.0	0.0	0.0	-	-	2.0	0.5	2.7
Exceptional Items	0.0	0.0	0.0	-	-	(2.2)	(2.2)	(1.0)
РВТ	(1.5)	2.5	(0.1)	PL	NA	0.1	6.7	0.7
Income Tax	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Profit after Tax	(1.5)	2.5	(0.1)	PL	NA	0.1	6.7	0.7
Extra Ordinary Items	0.0	0.0	60.9	-	-	59.3	0.0	0.0
Minority Interest	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Net Profit	(1.5)	2.5	60.9	PL	PL	59.3	6.7	0.7
Rep. Basic EPS	(1.19)	1.97	48.24	-	-	47.92	5.28	0.55
Rep. Dilluted EPS	(1.19)	1.97	48.24	-	-	47.92	5.28	0.55
Equity Capital	12.6	12.6	12.6	-	-	12.6	12.6	12.6
Face value	10.0	10.0	10.0	-	-	10.0	10.0	10.0

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months \* All figures are on Standalone basis

PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

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